

INTERNATIONAL ENCYCLOPEDIA OF AGENCY DISTRIBUTION AGREEMENTS

Author Guide

[A] Aim of the Publication

This authoritative reference work examines the laws, procedures, and practice relating to commercial agency and distribution agreements in 57 national jurisdictions worldwide. Having created a sold-out first edition, the editor has responded to popular demand with this new, looseleaf edition which provides both updates on countries covered in the first edition and materials on countries not previously covered.

For each country, the Encyclopedia defines the concepts of agency and distribution and identifies and analyses the basic aspects of agency and distribution agreements. The detailed systematic and comparative analyses facilitate ease of reference and comparison.

The looseleaf format permits quick and easy updating and the addition of new jurisdictions. The tabbed country-by-country analysis and detailed tables of contents also enhance the accessibility of this work. Updates follow on a regular basis.

Its currency and accessibility make the Encyclopedia essential reading for all those involved in the practice of agency and distribution agreements in an international context. It proves a practical and useful reference for practitioners and business people planning and executing international transactions.

This work has been developed and published in association with Committee M (International Sales and Related Commercial Transactions) of the Section on Business Law of the International Bar Association.

[B] Contact Details

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[C] Submission Guidelines

- [1] A brief biographical note, including both the current affiliation as well as the e-mail address of the author(s), should be provided in the manuscript.
- [2] Only manuscripts in English will be considered for publication. Manuscripts should be written in standard English, while using 'ize' and 'ization' instead of 'ise' and 'isation'. Preferred reference source is the Oxford English Dictionary. However, in case of quotations the original spelling should be maintained. In case the complete manuscript is written by an American author, US spelling may also be used.
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- [7] Figures should be submitted as separate files along with the manuscript, and it is very important that they are high quality: .tif or .jpg files with a resolution of at least 600 dpi. Image material that has been downloaded from the internet generally is not acceptable due to low resolution.
- [8] Submitted manuscripts are understood to be final versions. They must not have been published or submitted for publication elsewhere.
- [9] Manuscripts should be submitted electronically, in Word format.

For further information on style, see the [House Style Guide](#).

[D] Update Cycle

We strive to update the content of this publication annually. We will inform the author well in advance of their deadline and send a reminder at least two times if the deadline is not met. Should we fail to hear from an author after several reminders, we will consider replacing the author.

[E] Peer Review

This publication is peer reviewed under the responsibility of the general editor.

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[G] Outline

PART 1: AGENCY

1.1. DEFINITION OF VARIOUS TYPES OF AGENCY AND CRITERIA TO DISTINGUISH

1.1.1. Independent commercial agents

1.1.2. Sales Representatives

1.2. BASIC ASPECTS OF COMMERCIAL AGENCY AGREEMENTS UNDER _____ LAW AND COURT PRACTICE

1.2.1. Formalities

1.2.2. Exclusivity

1.2.3. Consideration of agent (commissions)

1.2.4. Territory

1.2.5. Main obligations of principal

1.2.6. Main obligations of agent

1.2.7. Duration

1.2.8. Indemnification upon termination

1.2.9. Non-competition after termination

PART 2: DISTRIBUTION

2.1. DEFINITIONS

2.2. BASIC ASPECTS OF DISTRIBUTION AGREEMENTS UNDER _____ LAW AND COURT PRACTICE

2.2.1. Formalities

2.2.2. Exclusivity

2.2.3. Territory

2.2.4. Obligations of supplier

2.2.5. Obligations of distributor

2.2.6. Term

2.2.7. Indemnification upon termination

2.2.8. Non-competition after termination