Wolters Kluwer - Key Figures 2018 Restated for IFRS 16

See 2018 Annual Report (pages 91-92) for a discussion of IFRS 16 Leases. HY: Half-Year; FY: Full-Year

Adjusted income statement

	HY 2018	IFRS 16	HY 2018	FY 2018	IFRS 16	FY 2018
(€ million, unless otherwise stated)	Reported	Restatement	Restated	Reported	Restatement	Restated
Revenues	2,020	0	2,020	4,260	(1)	4,259
Adjusted operating expenses	(1,569)	3	(1,566)	(3,280)	7	(3,273)
Adjusted operating profit	451	3	454	980	6	986
Adjusted operating profit margin	22.3%	0.2%	22.5%	23.0%	0.1%	23.1%
Adjusted net financing costs	(49)	(3)	(52)	(70)	(7)	(77)
Equity-accounted investees, net of tax	0	-	0	2	-	2
Adjusted profit before tax	402	-	402	912	(1)	911
Tax on adjusted profit	(103)	0	(103)	(229)	0	(229)
Effective benchmark tax rate	25.5%	0.0%	25.5%	25.1%	0.0%	25.1%
Non-controlling interests	-	-	-	-	-	-
Adjusted net profit	299	0	299	683	(1)	682
Diluted weighted average shares (million)	281.5	-	281.5	278.8	-	278.8
Diluted adjusted EPS (€)	€1.06	€0.00	€1.06	€2.45	€0.00	€2.45

Adjusted free cash flow

	HY 2018	IFRS 16	HY 2018	FY 2018	IFRS 16	FY 2018
(€ million, unless otherwise stated)	Reported	Restatement	Restated	Reported	Restatement	Restated
Adjusted operating profit	451	3	454	980	6	986
Depreciation and amortization of other intangibles	95	-	95	220	-	220
Depreciation of right-to-use assets	-	34	34	-	68	68
Adjusted EBITDA	546	37	583	1,200	74	1,274
Capital expenditure	(88)	-	(88)	(214)	-	(214)
Repayments of lease liabilities	-	(38)	(38)	-	(74)	(74)
Autonomous movements in working capital	(10)	1	(9)	30	(1)	29
Adjusted operating cash flow	448	0	448	1,016	(1)	1,015
Cash conversion ratio	99%	-	99%	104%	-1%	103%
Paid financing costs	(84)	-	(84)	(96)	-	(96)
Paid corporate income tax	(124)	-	(124)	(206)	-	(206)
Net change in restructuring provision	(9)	-	(9)	(5)	-	(5)
Tax adjustments	26	-	26	34	-	34
Other, including share-based payments	6	-	6	19	1	20
Adjusted free cash flow	263	0	263	762	0	762

Divisional revenues and adjusted operating profit

	HY 2018	IFRS 16	HY 2018	FY 2018	IFRS 16	FY 2018
(€ million, unless otherwise stated)	Reported	Restatement	Restated	Reported	Restatement	Restated
Health	512	0	512	1,110	(1)	1,109
Tax & Accounting	623	-	623	1,295	-	1,295
Governance, Risk & Compliance	470	-	470	975	-	975
Legal & Regulatory	415	0	415	880	0	880
Total revenues	2,020	0	2,020	4,260	(1)	4,259
Health	130	1	131	302	3	305
Tax & Accounting	156	1	157	328	1	329
Governance, Risk & Compliance	137	1	138	290	1	291
Legal & Regulatory	51	0	51	111	1	112
Corporate	(23)	0	(23)	(51)	0	(51)
Adjusted operating profit	451	3	454	980	6	986
Health	25.3%		25.6%	27.3%		27.5%
Tax & Accounting	25.1%		25.1%	25.3%		25.4%
Governance, Risk & Compliance	29.3%		29.3%	29.7%		29.8%
Legal & Regulatory	12.2%		12.4%	12.5%		12.7%
Adjusted operating profit margin	22.3%		22.5%	23.0%		23.1%

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Balance sheet HY 2018 IFRS 16 HY 2018 FY 2018 IFRS 16 FY 2018 (€ million, unless otherwise stated) Reported Restatement Restated Reported Restatement Restated Goodwill and intangible assets 5,639 5,639 5,785 5,785 Property, plant and equipment (5) 83 94 (5) 89 88 232 Right-of-use assets 220 220 232 Deferred tax assets 95 1 96 106 1 107 Other non-current assets 72 74 70 72 2 2 Total non-current assets 5,894 218 6,112 6,055 230 6,285 Cash and cash equivalents 654 654 783 783 Trade and other receivables; other current assets 1,178 (6) 1,172 1,492 (4) 1.488 Deferred income (1,483) (1,483) (1,592) (1,592) Borrowings, overdrafts (581) (748) (581) (748) Short-term lease liabilities (67) (67) (67) (67) Trade and other payables; other current liabilities (788) (1,007) (993) 13 (775) 14 Working capital (1,020) (60) (1,080) (1,072) (57) (1,129) Capital employed 4,874 158 5,032 4,983 173 5,156 Total equity 2,235 (12) 2,223 2,267 (12) 2,255 Long-term debt 2,043 2.043 2,061 2,061 Long-term lease liabilities 174 174 188 188 Deferred and other tax liabilities 444 (4) 440 509 (3) 506 Other non-current liabilities 152 152 146 146 **Total Financing** 158 173 4,874 5,032 4,983 5,156

Net debt

	HY 2018	IFRS 16	HY 2018	FY 2018	IFRS 16	FY 2018
(€ million, unless otherwise stated)	Reported	Restatement	Restated	Reported	Restatement	Restated
Bonds and private placements	2,031	-	2,031	2,035	-	2,035
Other long term debt	12	174	186	26	188	214
Total long term debt	2,043	174	2,217	2,061	188	2,249
Borrowings and bank overdrafts	581	-	581	748	-	748
Lease commitments	-	67	67	-	67	67
Short-term derivative liabilities and deferred acq. payments	9	-	9	2	-	2
Short term debt	590	67	657	750	67	817
Total gross debt	2,633	241	2,874	2,811	255	3,066
Total asset part of der. fin. instr. and deferred div. receiv.	(22)	-	(22)	(34)	-	(34)
Total cash and cash equivalent	(654)	-	(654)	(783)	-	(783)
Net debt	1,957	241	2,198	1,994	255	2,249

Selected financial ratios

	HY 2018	IFRS 16	HY 2018	FY 2018	IFRS 16	FY 2018
Key ratio	Reported	Restatement	Restated	Reported	Restatement	Restated
Organic growth	4%	-	4%	4%	-	4%
Adjusted operating profit (€ million)	451	\uparrow	454	980	\uparrow	986
Adjusted operating profit margin (% of revenues)	22.3%	\uparrow	22.5%	23.0%	\uparrow	23.1%
Benchmark tax rate	25.5%	-	25.5%	25.1%	-	25.1%
Adjusted EBITDA (€ million)	546	\uparrow	583	1,200	\uparrow	1,274
Adjusted EBITDA margin (% of revenues)	27.0%	\uparrow	28.9%	28.2%	\uparrow	29.9%
Adjusted net finance costs (€ million)	(49)	\checkmark	(52)	(70)	\checkmark	(77)
Net interest coverage	9.2	\checkmark	8.6	14.0	\checkmark	12.8
Capital expenditure (% of revenues)	4.4%	-	4.4%	5.0%	-	5.0%
Depreciation, amortization of intangibles (% of revenues)	4.7%	-	4.7%	5.2%	-	5.2%
Depreciation of right-to-use assets (% of revenues)	-	\uparrow	1.7%	-	\uparrow	1.6%
Cash conversation ratio	99%	-	99%	104%	\checkmark	103%
Net debt (€ million)	1,957	\uparrow	2,198	1,994	\uparrow	2,249
Net-debt-to-EBITDA ratio ¹	1.7x		n/a	1.7x	\uparrow	1.8x
Return on invested capital (ROIC)	n/a		n/a	10.9%	\checkmark	10.6%

Notes:

¹ Net-debt-to-EBITDA is based on twelve-months rolling EBITDA. For HY 2018, there is no twelve-months rolling EBITDA available under IFRS 16 lease accounting.