



## Lien Solutions | M&A Services

### > Motor Vehicle Liens and Titles

## *Keep motor vehicle liens in the fast lane during a merger or acquisition*

When there is a portfolio of motor vehicle and equipment liens that need to be processed as part of a merger or acquisition, it is a project unto its own. Be certain that all your outstanding liens are processed and brought into the acquiring company's portfolio correctly and in a timely manner, as either a borrower or a lender may be responsible for correctly recording names on the title. Consider cleaning up your lien portfolio and addressing any outstanding exceptions as part of the M&A activity.

### Stay perfected

We know that motor vehicle projects are manual, error prone, tedious and often complex. However, during an M&A there is often urgency to complete them as quickly as possible, despite possible lack of expertise in a particular jurisdiction. Fleet owners, lenders and borrowers must leverage a partner with a clear, well organized approach to adding the correct lien holders. Performing due diligence on liens and titles will ensure smooth portfolio transition and reduced risk of unsecured loans.

During an M&A, we support lenders through:

- **VIN Search:** Run a search of DMV records, by state, to obtain information on a specific vehicle. Searches reveal the registered owner name and lien holder.
- **Lien Add:** Add a lien holder (name and address) to the existing file to secure lender's interest. An existing lien holder can be removed at the same time.
- **Duplicate Title:** Order a duplicate of a current title from the state.

Trust our experienced team of experts that bring over 75 combined years of motor vehicle title processing knowledge to handle your M&A transition. We stay up to date on jurisdictional rules and requirements across all 50 states, and will help you with all of your motor vehicle needs in the fastest, most cost efficient and effective way.

### Increased speed to perfection

A provider of land contract drilling and production services needed to add a lien holder's name to their hundreds of vehicles. They tried to tackle this project in-house, but after 12 months realized that the complexity and large scale of the project was exposing them to a possible risk of unperfected titles.

Lien Solutions completed the project in 90 days to ensure perfection of all their liens. This customer trusted us to complete the project in a short time, and to do it right — and we delivered!

### Let's connect!

Learn more about our motor vehicle services today! Call 800.833.5778 and choose option 3.