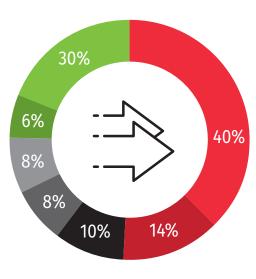
CT Corporation

Outsourcing trends in legal and corporate compliance

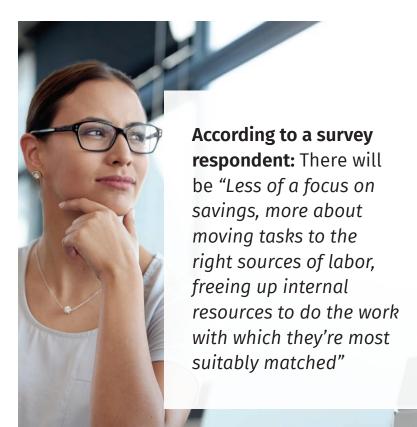
As the role of corporate counsel evolves to meet higher demands — often with limited budget and resources — knowing when to outsource and choosing the right partners are critical decisions to be made.



Trends expected to drive outsourcing of legal and corporate compliance function over the next 12 months



- Lowering costs/economic challenges
- Difficulty recruiting & fewer employees
- Promoting innovation & technical expertise
- Automation
- More outsourcing
- Less outsourcing
- Other



What is being outsourced



E-discovery



Intellectual property



Contract management



Regulatory risk/compliance services



Due diligence on pending M&A



Arbitration/ mediation



Legal invoice review



Entity management/ compliance

Critical factors for a majority in determining what activities to outsource

	Not important	Important		Extremely Important
Budget/ cost	8%	35%		57%
Security	6%	41%		52%
Experience	5%	44%		51%
Technical expertise	6%	L	19%	44%
Breadth of knowledge	2%		60%	38%

Critical factors for determining who to outsource to

	Not important	Important		Extremely Important
Budget/ cost	3%	43%		54%
Experience	2%	46%		52%
Security	5%	44%		51%
Technical expertise	10%	43%		48%
Industry experience	8%		54%	38%

Outsourcing can differentiate your legal department and improve capacity without increasing overhead. Delegating time-consuming and mundane tasks allows for attention to more meaningful work. With the right partner, you can save time and resources and increase ROI.

To learn more <u>contact a CT Service Representative</u> or call (844) 878-1800.

