

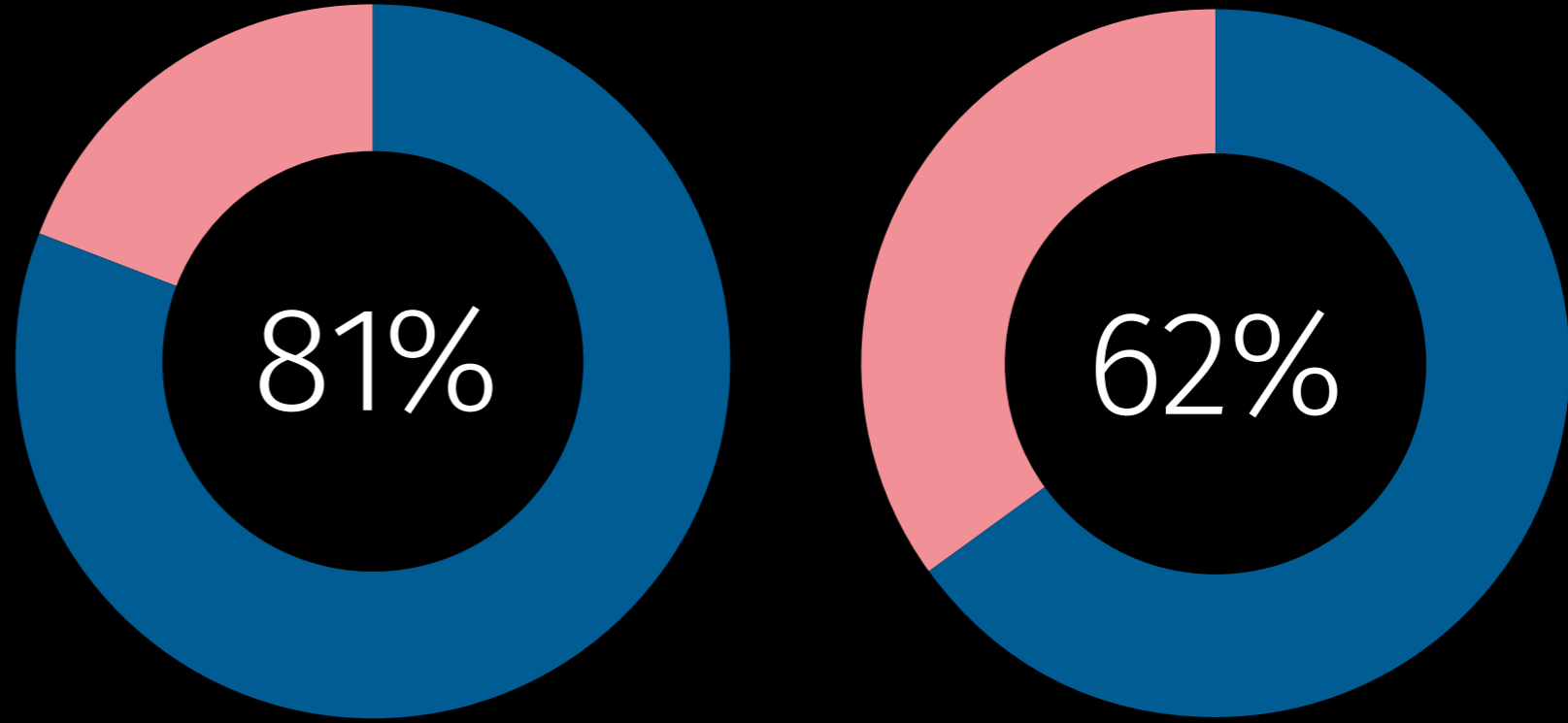
# Improving billing guideline compliance with AI

## ELM Solutions

Billing guidelines are an important facet of any legal department's outside counsel management program. They can save organizations millions of dollars, expedite the billing process, and ensure law firm alignment with corporate goals.




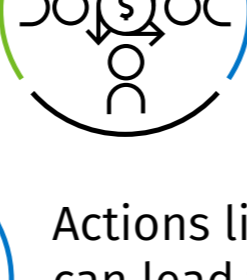
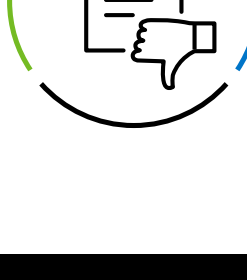
Most corporate legal departments recognize that there is value in billing guidelines, but many struggle with realizing that value.

81% of legal departments provide billing guidelines to their law firms, but only 62% routinely enforce them.



Source: 2019 Chief Legal Officer Survey – Altman Weil

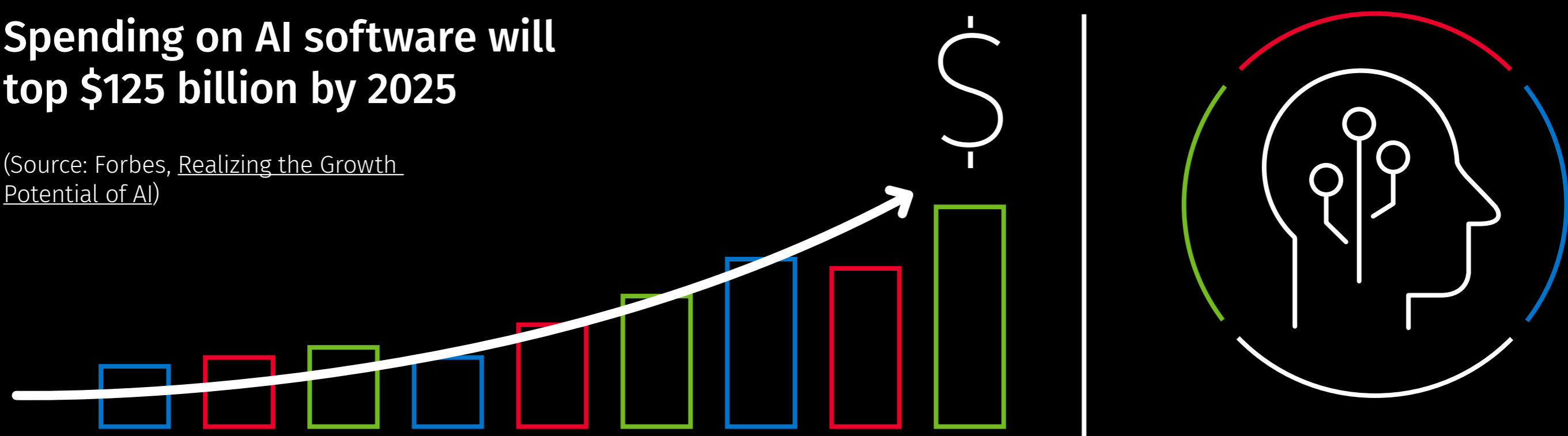
When guidelines are not enforced, companies pay more than they should because they are missing violations like:

1. **Non-billable work**  Like administrative and clerical work, these are often billed and shouldn't be billed at all. Our AI solution, backed by expert reviewers, flags and corrects these entries, ensuring accurate billing.
2. **Vague descriptions**  Unclear task descriptions can conceal hidden costs. Our team and technology work together to identify and clarify vague entries, eliminating noncompliant charges and ensuring transparency.
3. **Inappropriate Staffing**  When tasks are assigned to higher-cost timekeepers than necessary, costs rise quickly. Our solution identifies these cases and reallocates tasks to the appropriate personnel level, preventing overbilling.
4. **Alternative fee arrangements (AFAs) and special rates**  We enforce adherence to AFAs and agreed rate structures, catching rate discrepancies that lead to overbilling.
5. **Lack of Prior Approval for Billable Actions**  Actions like motions or expert consultations without prior approval can lead to unexpected costs. Our solution enforces approval protocols, protecting client budgets.

Artificial intelligence (AI) is now a common business tool that can take on repetitive, time-consuming tasks.

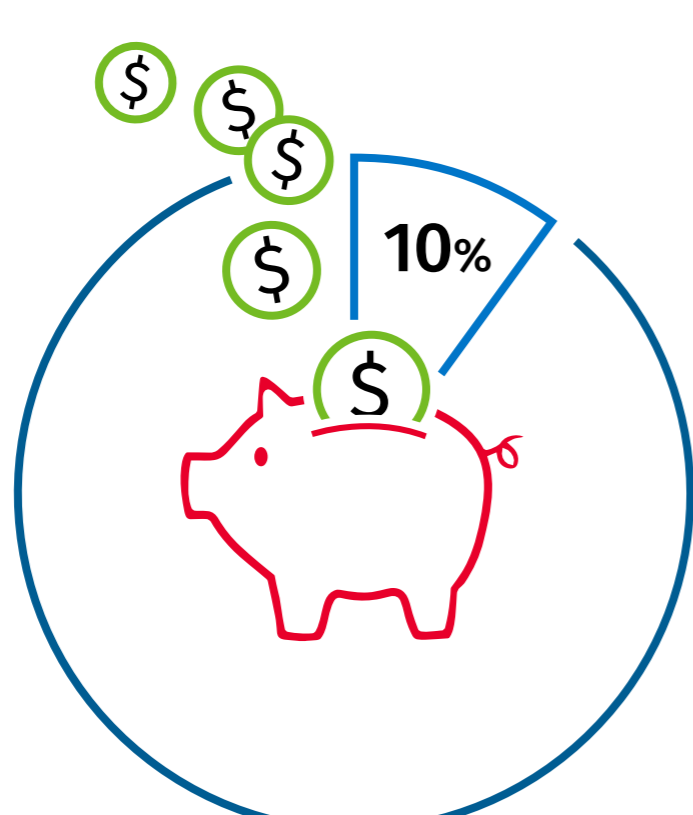
Spending on AI software will top \$125 billion by 2025

(Source: Forbes, [Realizing the Growth Potential of AI](#))

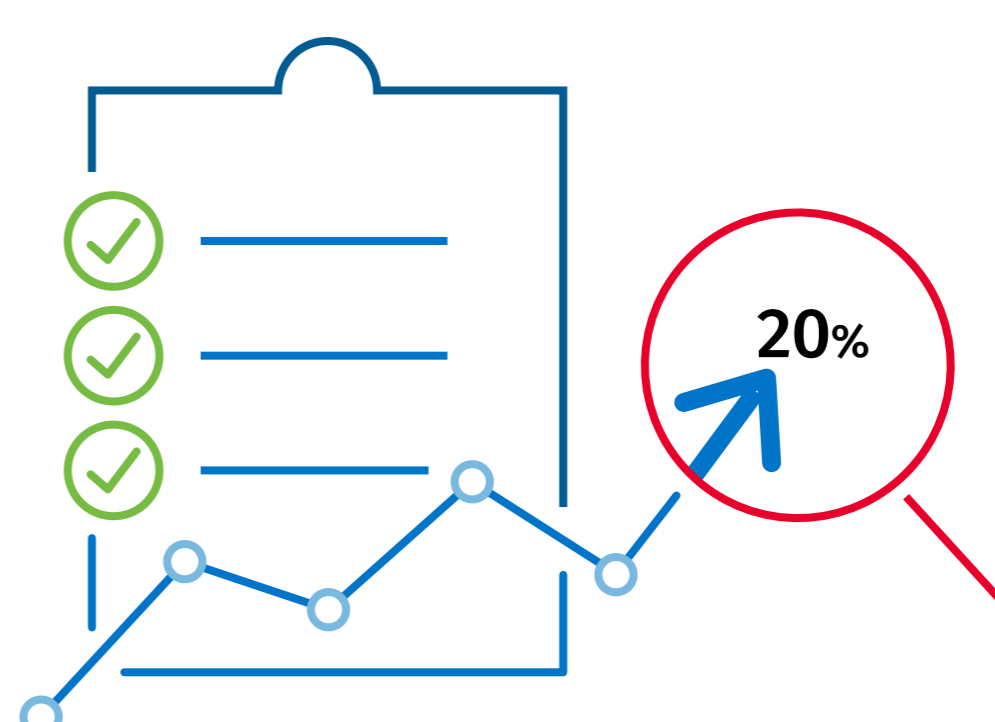


Combining AI with human expertise to enforce guidelines yields impressive results without burdening attorneys with additional work. With LegalVIEW® BillAnalyzer, companies have achieved:

Up to **10%** cost savings



Up to **20%** increase in billing guideline compliance



Source: LegalVIEW BillAnalyzer Expert Service by the Numbers | Wolters Kluwer

To learn more, download our eBook [Your guide to improving legal billing guidelines and compliance.](#)