

Business Development Report

The Business Development Report gives lenders instant insights to their target market for better informed strategic decisions. Available for UCC state filings and mortgage county recordings.

With this valuable UCC and mortgage loan information, financial institutions can:



Conduct due diligence

Prior to an acquisition, get a list of active filings under the target lender's name in a specific jurisdiction.



Mitigate risk

Perform risk and gap analysis by researching missing liens/loans in the portfolio.



Understand the market

Gain visibility into competing lenders' customer bases.



Target prospects

Identify strategic marketing opportunities and trends for focused campaigns and more.

UCC Business Development Report

This report provides a state-level listing of debtor names on record for a single secured party per jurisdiction, city, or zip code.



Each record includes the filing number, filing date, expiration date, debtor name and address, and secured party name and address.

One, multiple, or all states can be included. A date range up to 10 years may be selected. Query all states or target a single state footprint. This report is available on-demand.

Mortgage Business Development Report

This report provides a county-level listing of recorded mortgage-related documents on public record for one or more counties.



Each record includes the debtor names and complete addresses of all active mortgages, owner mailing information, and open first through fourth mortgage details for the specified lender name(s). Choose from more than 100 columns to customize the output.

One, multiple, or all counties in a state can be included, and a specific date range can be requested. This report is available on-demand.



Reveal the business development opportunities in your market

With the lending marketplace becoming more competitive, there's a real advantage to having on-demand access to detailed business intelligence. Business Development Reports are strategically organized for ease of use and not only provide clear competitor insight but also allow for meaningful conversations since you know the debtors identified are engaging in similar business.