

#### When high speed retail meets high speed decision making

Brick and click, retailing, the endless aisle - Right now, retail faces tight economic conditions, competitive pricing and the complexities of adding digital, omni-channel business models to traditional storefronts. With so many potential scenarios and business routes to take, where do you even begin?

CCH Tagetik for Retail gives you the ability to create live budgets, plans and business models based on real-time business performance data With deep performance insights from around your organization, easily put all the pieces together to execute strategy at the corporate, digital and store level. By using a true Integrated Business Planning (IBP) solution, both finance and operations can tap into a single data source to automatically complete all types of planning, including financial, workforce, capital expenses, sales, production control and supply chain (demand, inventory, supply, purchasing, and production).

### **CCH Tagetik for Retail**

# Align finance & operations with unified planning

Increase accuracy and confidence in your numbers when budgets, plans, forecasts and models across your company are created using a single version of the truth in a single system. With automated real-time and historical data, CCH Tagetik aligns strategic, financial and operational planning enterprise-wide, so the cycle is completed faster and with a 360\* view of your business.

#### Reduce planning cycle time

With a single source of data that dynamically populates, CCH Tagetik shaves days off the planning cycle and drastically improves data accuracy. Managers can catch bottlenecks before they happen with live-status updates on an administrative dashboard and planners work smarter with task lists, data entry forms, prepackaged templates and automatically validated figures.

## Use what-if scenarios, make better decisions

What-if scenario planning allows you to model operational and financial scenarios in tandem. See the financial impact of store closings, same store performance, promotional programs, and other game changing variables. Instantly incorporate those results into budgets, plans, and forecasts. Complete variance analysis with a side-by-side comparisons. Make better business decisions when you can create scenarios, and forecasts quickly and accurately.

### Retail store and revenue planning

Model the budgets and plans new stores. Preseed budget data based on similar stores. See monthly and weekly details, including transaction dates, store traffic, customer conversion, and number of tractions. Base plans off of average spend per person. Add manual adjustments. Automatically calculate % discount, net revenue, and revenue by square foot. View a dashboard of revenue by week, add in square footage and store manager.

# Maximize profitability by containing costs

Retail's profitability is always a rollercoaster, but with omni-channel and increasing digitization, it becomes even more complex. CCH Tagetik enables you to allocate resources by retail location, shelf, brand, product, even SKU and see the constraints affecting sales, purchasing and inventory plans. Determine overhead costs and fix margins when you can allocate costs based on square footage, product mix and more.

## Controlled by finance with collaboration for all

While finance maintains control using parameterization tools, all business owners and contributors have the ability to analyze their financials in order to make evaluations and take action while staying aligned with the bigger picture. No need to copy data. No need to bother to IT. No worries for finance. Contributors can promptly make decisions, when necessary, with confidence they understand the bigger picture.



"We chose CCH Tagetik due to its unified architecture, database stability, flexible scalability and rich, built-in features like data traceability. We were impressed that CCH Tagetik's consultants were able to adapt the application to our specific business needs."

#### Claudia Perico

Head of Planning & Control, Cisalfa Sport

### **Key Benefits**

- Reduce Planning Cycle Time (by davs)
- **Optimize Resources**
- **Align Finance & Operations**
- **Modernize Finance Technology**
- Increase Accuracy, Efficiency & Control
- Lower Risk
- Lower TCO



#### Why CCH Tagetik

Finance Owned: Purpose built to be maintained by Finance, reducing TCO and dependency on IT.

#### Unified CPM Solution:

Consolidation, Planning, Reporting and Disclosure in one solution.

Reliability: Our implementation team consistently delivers.

Cloud Without Compromise: On premises. On cloud. One solution. The choice is yours.

#### CCH Tagetik for Retail

#### **Datasheet**

### Key capabilities for retail

- Custom Drivers: Pivot, model, slice, dice and drill according to custom retail drivers: store closings, store openings, digital investments, same store performance, promotional programs, percent discount, product life cycle stages, retail location, shelf, brand, product and SKU.
- Top Down or Bottom Up: Create plans your way based on unique business drivers, products, divisions or LoBs. Choose from a library of industry specific drivers and templates.
- Built-in Financial Intelligence: Improve insights with double-entry logic, currency translation, management, legal and regulatory roll-ups, unlimited multi-currency and interest support.
- Modelling and What-if Analysis: Project future plans and play out what-if scenarios like product launches or acquisitions - to see impacts on the P&L, cash flow or balance sheet.
- Scenarios, Snapshots & Versions: Easily create snapshots to compare multiple scenarios and adjust drivers and assumptions to determine the best business outcome.
- Drill Down into Details: Set materiality thresholds and drill down into variances in real-time, even down to the transaction level.
- Allocation Engine: See driver-based and waterfall allocations across multiple levels. Assign indirect, direct and activity-based costs while using financial, statistical, historical or custom drivers.
- Cash Flow Planning & Forecasting Built-in functionality allows you to monitor the cash-in/cash- out and the impact on financial and Sales & Operating plans (S&OP).
- Rolling Forecasts: Quickly build periodic (including 13 month or 53 week) and rolling forecasts that combine data from plans, budgets and actuals automatically to quickly respond to market conditions as they emerge.
- Long Range Planning: Develop long-term, top-down corporate strategies that include large expenditures, capital investments or acquisitions - to set targets that drive short-term, bottom-up tactical
- Advanced Hierarchy Management: Create unlimited hierarchies and rollups, for any timeframe. Adjust charts of accounts, modify business rules, and update hierarchies without IT intervention.

#### **Key features**

Open and extendable CPM Platform: We offer a unified, integrated financial and performance management solution that includes:

- Financial Close and Consolidation
- Budgeting, Forecasting, and Planning
- Financial and Management Reporting
- Profitability Analysis
- ESG & Sustainability

- Supply Chain Planning
- Production Cost Planning and Control
- Workforce Planning
- Capital Expenses Planning
- Predictive Intelligence & Advanced Analytics
- Integrated and Extended Planning (xP&A): CapEx, S&OP, Demand, Production, Capacity, HR and Workforce, Balance Sheet, Capital, Profitability, Strategic, and Cash Flow.
- Self-Service Reporting & Analytics: Produce reports, visual analytics and dashboards without IT. Complete complex calculations, create reports and dynamically pivot data for analysis without delay.
- Microsoft Office Integration: CCH Tagetik natively integrates with Word, PowerPoint and Excel and supports multiple output formats including PDF, PPT, HTML and XML.
- Audit Trail & Workflow: Capture detailed audit logs of all changes by who and when. Collaborate across the organization with task lists, status and approval process.
- System Integration: CCH Tagetik has an open architecture and built-in ETL to fit seamlessly into an existing Microsoft, SAP or mixed technology environment.

## **About Wolters Kluwer**

Wolters Kluwer (WKL) is a global leader in professional information, software solutions, and services for the healthcare; tax and accounting governance, risk and compliance; and legal and regulatory sectors. We help our customers make critical decisions every day by providing expert solutions that combine deep domain knowledge with technology and services. Wolters Kluwer reported 2020 annual revenues of €4.6 billion. The group serves customers in over 180 countries, maintains operations in over 40 countries, and employs approximately 19,200 people worldwide. The company is headquartered in Alphen aan den Rijn, the Netherlands. Wolters Kluwer shares are listed on Euronext Amsterdam (WKL) and are included in the AEX and Euronext 100 indices. Wolters Kluwer has a sponsored Level 1 American Depositary Receipt (ADR) program. The ADRs are traded on the over-the-counter market in the U.S. (WTKWY).



