

# Profitability shouldn't be a juggling act

Clients, projects, rates, hours, quotes, people to drive revenue, professional services firms need more than simple project accounting. And yet, resource allocation, capacity and performance have historically been manually completed in insolation of one another. With outsourcing options and increased competition, CCH Tagetik gives professional services companies the ability to see how varying plans and budgets interact, test how business scenarios will affect the bottom line, all while identifying new market opportunities. By using a true Integrated Business Planning (IBP) solution, both finance and operations can tap into a single data source to automatically complete all types of planning, including financial, workforce, capital expenses, sales, and supply chain.

## **CCH Tagetik for Professional Services**

# Align finance & operations with unified planning

Increase accuracy and confidence in your numbers when budgets, plans, forecasts and models across your company are created using a single version of the truth in a single system. With automated real time and historical data, CCH Tagetik aligns strategic, financial and operational planning enterprise wide, so the cycle is completed faster and with a 360° view of your business.

### Reduce planning cycle time

As a single unified source for all your planning data, CCH Tagetik shaves days, weeks, or in some cases months off the planning cycle. With dynamic dashboards, workflow and controls, Managers can address bottlenecks before they happen. Planners work smarter and more efficiently with personalized work papers, task lists and self-service analysis.

# Create flexible models, scenarios and forecasts

Visualized self-service data investigation sheds new light on data for more flexible strategic plans and budgets and forecasts. Slice, dice and drill into data to uncover underlying trends with custom dashboards and ad hoc pivoting and drill down. For advanced analysis, CCH Tagetik Analytics includes drag and drop, heat and geo mapping and more.

## Plan matter & HR for profitability

Estimate a practice group's profitability by determining resource related expenses and allocating employees and their activities for maximum impact. Conduct assessments to see how revenue realization, rates, profits, matter structure affect the bigger picture. Plan for fee income, expense, salaries using industry and planning specific drivers, like new hire or hours billed to clients.

# Dive into underlying insights, act

With the ability to plan according to office, position, unearned revenue and realized revenue, easily test scenarios and assumptions in order to uncover underlying insights and create plans based on knowledge you wouldn't otherwise have. See how each client, hour and HR decision affects the balance sheet and cash flow so you can re focus activities and adjust strategies to drive revenue and cut the ones that don't.

# Owned by finance with collaboration for all

While finance maintains control using parameterization tools, all business owners and contributors have the ability to analyze their financials in order to make evaluations and act while staying aligned with the

bigger picture. No need to copy data. No need to bother to IT. No worries for finance. Contributors can promptly make decisions, when necessary, with confidence everyone is on the same page.



"Leveraging the built-in reporting capabilities of CCH Tagetik's software, we have a consistent and robust mechanism for calculating our KPIs, enhancing our insights into business results and improving our capabilities for capacity and resource planning, as well as justin-time corrective action"

#### **Nikos Dimakos**

Partner, Management Consulting, **KPMG** 

## **Key Benefits**

- Reduce Planning Cycle Time
- Optimize Resources
- Align Finance & Operations
- Modernize Finance Technology
- Increase Accuracy, Efficiency & Control
- Lower Risk and TCO



## Why CCH Tagetik

Finance Owned: Purpose built to be maintained by Finance, reducing TCO and dependency on IT.

Unified CPM Solution: Consolidation, Planning, Reporting and Disclosure in one solution.

Reliability: Our implementation team consistently delivers.

Cloud Without Compromise: On premises. On cloud. One solution. The choice is yours.

### CCH Tagetik for Professional Services

### **Datasheet**

# Key capabilities for professional services

- Top Down or Bottom Up: Create plans your way based on unique business drivers, products, divisions or LoBs. Choose from a library of industry specific drivers and templates.
- Built-in Financial Intelligence: Improve insights with double-entry logic, currency translation, management, legal and regulatory roll-ups, unlimited multi-currency and interest support.
- Modelling and What-if Analysis: Project future plans and play out what-if scenarios like product launches or acquisitions - to see impacts on the P&L, cash flow or balance sheet.
- Scenarios, Snapshots & Versions: Easily create snapshots to compare multiple scenarios and adjust drivers and assumptions to determine the best business outcome.
- Drill Down into Details: Set materiality thresholds and drilldown into variances in real-time, even down to the transaction level.
- Allocation Engine: See driver-based and waterfall allocations across multiple levels. Assign indirect, direct and activity-based costs while using financial, statistical, historical or custom drivers.
- Cash Flow Planning & Forecasting: Built-in functionality allows you to monitor the cash-in/cash-out and the impact on financial and Sales & Operating plans (S&OP).
- Rolling Forecasts: Quickly build periodic (including 13 month or 53 week) and rolling forecasts that combine data from plans, budgets and actuals automatically to quickly respond to market conditions as they emerge.
- Long Range Planning: Develop long-term, top-down corporate strategies that include large expenditures, capital investments or acquisitions - to set targets that drive short-term, bottom-up tactical budgets.
- Advanced Hierarchy Management: Create unlimited hierarchies and rollups, for any timeframe. Adjust charts of accounts, modify business rules, and update hierarchies without IT intervention

## **Key features**

Open and extendable CPM Platform: We offer a unified, integrated financial and performance management solution that includes:

- Financial Close and Consolidation
- Budgeting, Forecasting, and Planning
- Financial and Management Reporting
- Profitability Analysis
- ESG & Sustainability

- Supply Chain Planning
- Production Cost Planning and Control
- Workforce Planning
- Capital Expenses Planning
- Predictive Intelligence & Advanced Analytics
- Integrated and Extended Planning (xP&A): CapEx, S&OP, Demand, Production, Capacity, HR and Workforce, Balance Sheet, Capital, Profitability, Strategic, and Cash Flow
- Self-Service Reporting & Analytics: Produce reports, visual analytics and dashboards without IT. Complete complex calculations, create reports and dynamically pivot data for analysis without delay.
- Microsoft Office Integration: CCH Tagetik natively integrates with Word, PowerPoint and Excel and supports multiple output formats including PDF, PPT, HTML and XML.
- Audit Trail & Workflow: Capture detailed audit logs of all changes by who and when. Collaborate across the organization with task lists, status and approval process.
- System Integration: CCH Tagetik has an open architecture and built-in ETL to fit seamlessly into an existing Microsoft, SAP or mixed technology environment.

### **About Wolters Kluwer**

Wolters Kluwer (WKL) is a global leader in professional information, software solutions, and services for the healthcare; tax and accounting governance, risk and compliance; and legal and regulatory sectors. We help our customers make critical decisions every day by providing expert solutions that combine deep domain knowledge with technology and services. Wolters Kluwer reported 2020 annual revenues of €4.6 billion. The group serves customers in over 180 countries, maintains operations in over 40 countries, and employs approximately 19,200 people worldwide. The company is headquartered in Alphen aan den Rijn, the Netherlands. Wolters Kluwer shares are listed on Euronext Amsterdam (WKL) and are included in the AEX and Euronext 100 indices. Wolters Kluwer has a sponsored Level 1 American Depositary Receipt (ADR) program. The ADRs are traded on the over-the-counter market in the U.S. (WTKWY).



