# Timeline For Success Replacing an outdated CPM solution

When an outdated CPM solution announces an end-date for their support, many companies often wait to take action. But did you know a successful replacement strategy takes, on average, 2 years? This means it's time to start planning for your financial transformation NOW!

DAY 1

EVALUATION & RESEARCH PHASE

#### 6 MONTHS

- Evaluating your current solution, identifying gaps and resource constraints
- Identifying decision makers and buying committee
- Researching modern technologies to include in your software evaluation: big data, predictive intelligence, AI/ML, etc...
- Consulting with external advisors (ie. consulting firms, analysts)
- Making a business case: identifying/quantifying current business issues and benefits of new solution
- Getting budget approval
- Researching new solutions (reading peer reviews, analyst reports, etc...)



### IMPLEMENT SOFTWARE 6 MONTHS

- Phased implementation: budgeting, planning, consolidation etc...
- Training & documentation
- User acceptance testing
- Agile methodology





MOST COMPANIES ARE USING ANALYTICS IN SOME FORM OR ANOTHER. IT'S IMPERATIVE THESE DAYS, EVEN IF JUST TO PROVIDE BASIC BUDGETS AND FORECASTS AT THE YEAR

FSN, "THE FUTURE OF ANALYTICS IN THE FINANCE





Now, the only thing left to do is enjoy your fully integrated solution that comes with less complexity and cost & time savings!





START

APPLICATION LEADERS MUST UNDERSTAND WHERE ON-PREMISES APPLICATIONS ARE IN THEIR LIFE CYCLE AND WHEN THEY WILL LOSE SUPPORT. FOR NEW FC FUNCTIONALITY, A CLOUD SOLUTION SHOULD BE THEIR FIRST CHOICE"

GARTNER MAGIC QUADRANT FOR CLOUD FINANCIAL CLOSE SOLUTIONS, OCTOBER 21, 2019

#### VISION PLANNING

#### **3 MONTHS**

- Defining challenges or business questions that your current tool can't solve for you
- Defining goals of your financial transformation

## SOFTWARE EVALUATION 6 MONTHS

- Conducting a software evaluation and watching indepth product demos
- Deciding on an implementation partner
- Interactive Admin Workshops
- Proof of Concept



CAN YOU QUANITFY THE
TOTAL COST OF OWNERSHIP
OF LEGACY SYSTEMS CAUSED
BY ADDITIONAL MANUAL
WORK, RECONCILIATIONS,
AND IT INVOLVEMENT TO
MAKE CHANGES AND FOR
MAINTENANCE?
IMPLEMENTING A MODERN
PLATFORM PROVIDES
SAVINGS THROUGH A LOWER
TCO AND PROVIDES MORE
FLEXIBILITY WHEN OWNED
BY FINANCE!

BY FINANCE"

MARCO VAN DER KOOIJ, FORESIGHT CONSULTING

### RUN PARALLEL SOLUTIONS 6 MONTHS

 Running your new solution in parallel with existing SAP BPC solution



BY CONSOLIDATING OVER 24 SOURCES OF DATA INTO A COHESIVE AND CONTROLLED SCALABLE REPORTING AND BUDGETING SOLUTION, WE ESTIMATE WE WILL REDUCE THE TIME OF OUR PLANNING PROCESS BY 35% AND SHORTEN OUR CLOSE PROCESS BY 2 DAYS"

MEGHAN MAZE, CAO, RABOBANK NA

#### **READY TO GET STARTED?**

Learn about replacement solutions with this report by leading consulting firm, NTT DATA

**SEE THE REPORT** 

