Mapping success with due diligence

To close a profitable deal, your business may need to leverage these 7 areas of due diligence expertise:

- **Due diligence** is often a difficult, complicated, and labor-intensive task. However, CT Corporation works with acquirers and law firms to streamline the entire process, guiding clients toward the best results and freeing up resources.

- **Information Technology (IT)**
  - Look behind the mainframe to understand the technicals. Web applications review, identification of potential vulnerabilities/cybersecurity blind spots; assessing IT control structure; testing external network penetration; network systems testing; technical assessments; and more.

- **Operational**
  - Understanding the what, where, and how of your operations. Assess working capital budget; manufacturing and operations evaluation; supply chain operations; procurement and supply review; analysis of capital expenditures; capacity analysis; and more.

- **Legal**
  - Uncovering the hidden legal liabilities, historical and pending, that come with the deal. Legal history review; bankruptcy searches; past and pending litigation; unpaid judgments and liens; legal entity structure mapping and post-close filing prep; legal obligation review; debt structure and credit analysis; and more.

- **Commercial**
  - Keep customers at the center of your ongoing business success. Evaluate strategy and growth plans; interview customers to assess sales and marketing results; business plan review; provide overall competitive analysis; understand brand value and customer loyalty; and more.

- **Financial**
  - Getting down to the bottom line of the financials. Ensure quality of earnings; accounting compliance; review GAAP and SEC reporting compliance; analyze cash flows; review balance sheets; valuation and financial modeling; S&G&A review; and more.

- **Intellectual Property (IP)**
  - Getting your hands around the value of intangible assets. Confirm ownership of IP; assess the quantity and quality of IP assets; valuation of intangibles; evaluate how IP is captured and protected in order to prepare for a transaction; and more.

- **Reputational and Regulatory**
  - Know whom you are doing business with anywhere in the world. Expert review of more than 11,000 media and news sources; negative sentiment analysis and reporting; background checks; FCPA assessments; political exposure; international sanction reviews; and more.

CT Corporation can help you find your way through your due diligence process to complete a successful deal.

For more information on CT Corporation due diligence services, contact us at 855.316.8948.


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