Annual General Meeting of Shareholders



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Nancy McKinstry CEO and Chairman of the Executive Board

April 25, 2012

Forward-looking Statements

This presentation contains forward-looking statements. These statements may be identified by words such as "expect", "should", "could", "shall", and similar expressions. Wolters Kluwer cautions that such forward-looking statements are qualified by certain risks and uncertainties, that could cause actual results and events to differ materially from what is contemplated by the forward-looking statements. Factors which could cause actual results to differ from these forward-looking statements may include, without limitation, general economic conditions, conditions in the markets in which Wolters Kluwer is engaged, behavior of customers, suppliers and competitors, technological developments, the implementation and execution of new ICT systems or outsourcing, legal, tax, and regulatory rules affecting Wolters Kluwer's businesses, as well as risks related to mergers, acquisitions and divestments. In addition, financial risks, such as currency movements, interest rate fluctuations, liquidity and credit risks could influence future results. The foregoing list of factors should not be construed as exhaustive. Wolters Kluwer disclaims any intention or obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Unless otherwise stated, this presentation is based on continuing operations, excluding the announced divestment of the pharma business. Comparative information is presented accordingly. Growth rates are cited at constant currencies unless otherwise noted.



Agenda

- Opening Remarks
- Strategic Priorities
- Highlights of 2011 Financial Performance
- 2012 Outlook and Summary



2011 Highlights

Improved operating performance despite macro economic uncertainty

- Revenues up 4% (1% organic) fueled by 8% growth in electronic revenues
- Ordinary EBITA up 4% (2% organic)
- Diluted ordinary EPS up 3% to €1.47
- Ordinary free cash flow remains strong up 1% to €443 million







Long-Term Market Trends Support Growth

Wolters Kluwer is well positioned to capitalize on global market dynamics



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Strategic Priorities

2011 highlights progress on strategic objectives to drive long term growth

	Active portfolio management improves quality of business
Portfolio	 <u>Acquisitions</u> reinforce leading positions: Clinical Solutions, Corporate Legal Services, Tax Software
	 Announced <u>Divestment</u> of Pharma business improves quality and focus of ongoing business
	Accelerated investment in attractive global markets
	 Financial & Compliance Services (FRSGlobal, ARC Logics)
Globalization	 Tax & Accounting (TopPower, Twinfield, Global Integrator)
	 Health (UpToDate, Ovid)
	Innovation driving new cloud based solutions, mobile apps, and
	integrated offerings to the market
Innovation	 Global Integrator, Ovid MD, iPad apps

Capital Allocation

Capital is consistently focused towards higher growth markets



Business Investment Allocation: 22% of Revenues

Investments include CAPEX, Product Development Spend, Acquisition Spend and Restructuring (Springboard) from 2010 and 2011.

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Organic Investment

Continued focus on organic investment supports innovation

2011 Investment in Product Development 9% of Revenues (Capex 4%, Opex 5%)

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Legal & Regulatory	Kleos, Jurion
Tax & Accounting	IntelliConnect, Pfx.net, Portal
Health	UpToDate/ProVation Order Sets, Journal iPad Apps
Financial & Compliance Services	<i>ARC</i> Logics, Disclosure Manager

Investment in product development and EBITA margin trend



2007-2011 reflect continuing operations

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Key Acquisitions in 2011

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Acquisitions strengthen global market positions

Legal & Regulatory	(MRATE A"	Extends leading position in the corporate legal services market
	Cortwinfield a Wolters Kluwer business	SAAS accounting & ERP software
Tax & Accounting	X SPEEDTAX	Global tax software
	toppower We make it: happen!	Tax software based on SAAS
	C Lexicomp Smart data. Better decisions.	Clinical decision support (mobile applications)
Health	MEDICAL PUBLISHERS	Drug database for hospitals (China)
Sec. Sec.	Medknow Publications	Open access journal publishing (India)
Financial & Compliance Services	SASGAS	Financial reporting (China)

Acquisitions

Discipline: Acquisitions meet or exceed financial criteria

Year	Acquisitions, Including:	EPS accretive in Year 1	Year ROIC exceeds WACC ²
2005	DeAgostini, Nolis, Osra, Eon, Best Case, Tripoint, Entyre, Amerisearch, Boucher	\checkmark	3
2006 ¹	Heymanns, ProVation, Sage, ATX Kleinrock, UTS TaxWise	✓	3
2007	MCFR, TeamMate, GEE, AppOne, Europea del Derecho	✓	4
2008	MYOB, Addison, UpToDate, IntelliTax	✓	2
2009	Coimbra, Axentis, Schleupen	✓	1
2010	Tax Compliance Software Solutions, FRSGlobal, Edital, Pharmacy OneSource, LexisNexis Germany	✓	2
2011	Twinfield, TopPower, Speedtax, Lexi-comp, Medicom, Medknow, NRAI, Sasgas, Business Fitness, Legal Intelligence, SIE, Gain, CTR, TAS Transics	✓	2

¹ Excludes NDC acquisition which is part of discontinued operations.

² Internal analysis has been independently verified by third party. Analysis includes forecasts for the years after 2011 for more recent acquisitions.



Sustainability Practices

- Data on environmental impact from paper energy and water use, and waste
- Executive Board's remuneration includes sustainability criteria (% electronic rev)
- Emphasize the use of responsible paper (recycled or certified) and adherence to Human Rights Policy

Deliver energy efficiencies through

Measure the carbon-emissions-related

impact of business-related air travel

the @WorkAnywhere program

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Envores

- Invest 8-10% of Revenues in developing innovation-driven solutions
- Portfolio consists of high-quality electronic products and services (70%) to save time, energy, and resources

- Community Giving Framework with Senior Management and Share Best Practice Activities across Wolters Kluwer
- Initiatives organized on corporate and local level (employee and customer driven)
- Recognition in the Dow Jones Sustainability World & European Indexes for the fifth year in a row
- Named as a member of the United Nations Global Compact
- Included in the 2011 Sustainability Yearbook issued by PricewaterhouseCoopers and the Sustainable Asset Management (SAM) Group

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Financial Highlights

Resilient performance from continued operations



Revenues by Media

Continued growth in electronic and service subscriptions

- Electronic revenues remain the driver of organic growth
- 74% recurring revenues support ongoing stability in results



Revenue Composition

Year-end December 31 (€ million)	2011	2010	Δ	∆ CC	ΔOG
Electronic & service subscription	1,707	1,614	6%	8%	4%
Print subscription	471	501	(6%)	(5%)	(5%)
Other non-cyclical	296	291	2%	4%	0%
Recurring revenues	2,474	2,406	3%	5%	2%
Books	324	347	(7%)	(4%)	(5%)
Cyclical products	556	555	0%	3%	3%
Total revenues	3,354	3,308	1%	4%	1%

 Δ -% Change; Δ CC-% Change constant currencies (EUR/USD 1.33); Δ OG-% Organic growth



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Revenues by Division Growth in 3 of 4 divisions; challenges remain in Europe



(€ million, continuing operations)	2011	2010	Δ	∆ CC	ΔOG
Legal & Regulatory	1,451	1,471	(1%)	0%	(1%)
Tax & Accounting	931	922	1%	2%	2%
Health	639	608	5%	10%	4%
Financial & Compliance Services	333	307	9%	12%	2%
Total	3,354	3,308	1%	4%	1%

 Δ -% Change; Δ CC-% Change constant currencies (EUR/USD 1.33); Δ OG-% Organic growth

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Springboard Operational Excellence

Full savings to be realized in 2012

- Program completed in 2011
- Total run rate savings of €191 million; €104 million investment in 2011
- Run rate savings of €205-210 million per year to be realized in 2012

Program savings and € million (pre-tax)	costs 2008	2009	2010	2011	Target 2012	Total
Run rate cost savings ¹	16	84	146	191	205-210	191
Exceptional program c (non-recurring)	ost 45	68	58	104	0	275
¹ All figures at 2008 constant cur	rrencies (EUR/USD 1.37)					
Business Optimization	Offshoring	Supplie Managem		Content Re-engineering		enerational ology Plan

Shareholder Returns

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Solid cash flow supports shareholder returns

- Proposed dividend of €0.68 per share (increase of 1.5%)
- Announcing new share buy-back program in 2012 of up to €100 million



2011 Performance

Market guidance achieved

Continuing operations	2011 Guidance	2011 Actual	Achieved
Ordinary EBITA Margin	21.5 - 22%	21.7%	\checkmark
Ordinary Free Cash Flow ¹⁾	approx €412 million	€455 million	\checkmark
Return on Invested Capital (after tax) ¹⁾	≥ 8 %	8.9%	\checkmark
Diluted Ordinary EPS ¹⁾	€1.46 - €1.51	€1.51	\checkmark

¹⁾ at constant currencies (EUR/USD 1.33)



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Outlook

Continued resilience in challenging economic climate

Expect 2012 to mirror trends in HY2 2011	 U.S. and Asia driving growth Europe remains challenged
Portfolio characteristics remain resilient	 Improving operating performance Recurring revenues: 74% of total and growing Shift towards higher margin electronic revenues Strong cash flow
Execute on strategic priorities	 Invest organically in innovation and globalization Extend portfolio through select acquisitions Progressive dividend and share buy-back support shareholder returns



Guidance

	2012 Guidance
Ordinary EBITA Margin	21.5 - 22.5%
Ordinary Free Cash Flow ¹⁾	≥ €425 million
Return on Invested Capital (after tax) ¹⁾	≥ 8 %
Diluted Ordinary EPS ^{1,2)}	Low single-digit growth
Net financing result	Approximately €125 million
Benchmark tax rate	Approximately 27.5%
¹⁾ At constant currencies (EUR/USD 1.39)	

²⁾ Assumes a limited impact from the 2012 share buyback



- Improved operating performance in 2011
- Resilient portfolio; growing online and software solutions
- Continued investment in innovation and globalization
- Solid profitability and cash flow
- Well positioned for the future



Thank You

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