Results

2007

November 7, 2007 - Amsterdam

Third-Quarter

Nancy McKinstry CEO and Chairman of the Executive Board

Boudewijn Beerkens CFO and Member of the Executive Board

Jack Lynch Member of the Executive Board







Forward-looking Statements

This presentation contains forward-looking statements. These statements may be identified by words such as "expect," "should," "could," "shall," and similar expressions. Wolters Kluwer cautions that such forward-looking statements are qualified by certain risks and uncertainties that could cause actual results and events to differ materially from what is contemplated by the forward-looking statements. Factors which could cause actual results to differ from these forward-looking statements may include, without limitation, general economic conditions; conditions in the markets in which Wolters Kluwer is engaged; behavior of customers, suppliers, and competitors; technological developments; the implementation and execution of new ICT systems or outsourcing; and legal, tax, and regulatory rules affecting Wolters Kluwer's businesses, as well as risks related to mergers, acquisitions, and divestments. In addition, financial risks such as currency movements, interest rate fluctuations, liquidity, and credit risks could influence future results. The foregoing list of factors should not be construed as exhaustive. Wolters Kluwer disclaims any intention or obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.





Accelerated Growth in Q3; Reiterated FY Guidance Q3 Highlights: Key Financial Results*

- Revenue of €799 million (2% Growth; 6% in constant currencies)
- Organic revenue growth of 4%
- Ordinary EBITA of €153 million (18% Growth; 24% in constant currencies)
- Ordinary EBITA margin improved to 19% (2006: 16%)
- Structural cost savings of €41 million (24% improvement over prior year)
- Free cash flow of €76 million (materially in line with prior year)
- Ordinary diluted earnings per share increased 32% (40% in constant currencies)
- * From continuing operations



Accelerated Growth YTD; Reiterated FY Guidance

Year-to-Date September: Key Financial Results*

- Revenue of €2,476 million (2% Growth; 6% in constant currencies)
- Organic revenue growth of 3% (on track to meet full-year guidance)
- Ordinary EBITA of €457 million (20% Growth; 26% in constant currencies)
- Ordinary EBITA margin improved to 18% (2006: 16%)
- Structural cost savings of €117 million (2006: 29% improvement over prior year)
- Free cash flow of €194 million (8% increase over prior year excluding tax refund)
- Ordinary diluted earnings per share increased by 23% (32% in constant currencies)
- * From continuing operations



On Track to Achieve Full-Year KPIs

Key Operational Measures	Actual YTD September 2006	Actual YTD September 2007	Target Full-Year 2007	
Organic Revenue Growth	2%	3%	4%	
Ordinary EBITA Margin	16%	18%	19-20%	
Cash Conversion	85%	77%	95-105%	
Key Financial Measures				
Free Cash Flow	€232 mln	€194 mln	± €425 mln	
ROIC % ¹	n/a	n/a	≥ WACC ²	
Ordinary Diluted EPS ³	€0.72	€0.96	€1.45-€1.50	

¹ After tax

² Currently WACC is 8% after tax

³ At constant currencies EUR/USD 1.26



Additional Share Buy-back Program Announced

- Original Share Buy-back Program €475 Million Program
 - Announced March 2007
 - Share purchased through November 2, 2007: 21.1 million
 - Total consideration paid through November 2, 2007: €459 million
 - Program 97% complete
 - Anticipate completion of program by year-end 2007
- Additional Share Buy-back Program €175 Million Program
 - Announced November 2007
 - Above and beyond the current progressing ${\small { € 475 } }$ million program
 - Estimated additional shares to be repurchased: approximately 8.0 million 1
 - Program begins after the completion of the existing program
 - Program expected to conclude in April 2008 or earlier if:
 - ⇒ Aggregate value of shares acquired exceeds €175 million
 - ⇒ 10% of ordinary shares have been repurchased (including shares already held)

¹ Based on closing share price of November 6, 2007





Health Results

- Organic revenue growth accelerated to 4% for the quarter as expected from flat growth in the first half year.
- P&E Books and Clinical Solutions delivered double digit growth. Medical Research and Pharma Solutions continued good growth in Q3.
- Healthcare Analytics: Double digit growth in brand analytics and managed care product lines offset by previously noted price compression in targeting and compensation.
- Margins increased to 20% in the quarter from 18% in 2006; on track to achieve full-year margins in line with 2006 (15%)
- Industry trends point to a softness in pharma marketing spend expected to impact Q4 growth in advertising and promotional programs.
- Full-year organic revenue growth guidance of 1-2%.



						Q3 06/Q3 07 Change (millions)				
Millions		Q3 07	YTD 07	Q3 06	YTD 06	Organic	Acquisition/ Disposal	Currency	Total	
Revenues	(USD) (EUR)	276 201	747 555	265 207	736 591	11 9	-	- (15)	11 (6)	
Ord. EBITA	(USD) (EUR)	55 40	94 69	48 38	99 79	7 5	-	- (3)	7 2	
Ord. EBITA m	nargin%	20	12	18	13					



CFS Results

- Organic growth of 4% in Q3 and 6% YTD
- Organic growth of 5% at Corporate Legal Services, driven by strength in UCC Direct, CT Corsearch, CT TyMetrix and CT Summation product lines.
- Financial Services unit delivered positive organic growth despite challenges in the wholesale mortgage markets. Banking content and non-banking products continued to perform well.
- Margins increased to 30% in Q3 from 24% in 2006, due to revenue growth and operational improvements.
- Full-year organic revenue growth guidance of 5-7%.



						Q3 06/Q3 07 Change (millions)				
Millions		Q3 07	YTD 07	Q3 06	YTD 06	Organic	Acquisition/ Disposal	Currency	Total	
Revenues	(USD) (EUR)	175 128	423 396	166 130	393 397	6 5	3 2	- (9)	9 (2)	
Ord. EBITA	(USD) (EUR)	52 38	148 110	41 32	108 86	11 9	0 0	(3)	11 6	
Ord. EBITA margin%		30	28	24	22					



TAL Results

- Organic revenue growth of 4% in Q3 and 3% YTD
- Tax and Accounting delivered 4% organic growth in Q3, due to strength in core US business (5%) and Canada (6%). Australia made gains in software offset by softness in publishing and workflow solutions.
- Law & Business US delivered 5% organic growth for Q3 through a strong Legal education selling season and improved retention rates.
- Margins increased to 21% in Q3 from 18% in 2006 due to growth, an improved cost structure and contribution of Small Firm Services.
- Full-year organic revenue growth guidance of 4-6%.



						Q3 06/Q3 07 Change (millions)				
Millions		Q3 07	YTD 07	Q3 06	YTD 06	Organic	Acquisition/ Disposal	Currency	Total	
Revenues	(USD) (EUR)	277 202	875 653	246 193	753 608	9 7	15 12	7 (10)	31 9	
Ord. EBITA	(USD) (EUR)	59 43	208 156	42 34	146 119	11 9	4 3	2 (3)	17 9	
Ord. EBITA margin%		21	24	18	20					



LTRE Results

- Strong organic revenue growth of 6% in Q3; 4% YTD.
- Strong performance across the division, led by Italy, Spain, and the Netherlands.
- Double-digit growth in electronic products which now account for over 40% of division revenues.
- Strong organic growth, particularly in on line and software products, is expected to continue for the balance of 2007.
- Margins increased to 15% in Q3 from 13% in 2006 driven by revenue growth and benefit of operating effectiveness initiatives.
- Full-year organic revenue growth guidance of 4-5%.



				_		Q3 06/Q3 07 Change (millions)				
Millions		Q3 07	YTD 07	Q3 06	YTD 06	Organic	Acquisition/ Disposal	Currency	Total	
Revenues	(EUR)	268	872	256	835	14	(3)	1	12	
Ord. EBITA	(EUR)	40	148	34	121	6	0	0	6	
Ord. EBITA m	nargin%	15	17	13	14					





Reiterate 2007 and Beyond Outlook

Key Operational Measures	2003	2004	2005	2006 ⁴	2007 ^{1,4}	Beyond 2007 ^{1,4}
Organic Revenue Growth	-2%	1%	2%	3%	4%	4-5%
Ordinary EBITA Margin	18%	16%	16%	17%	19-20%	Continuous improvement
Cash Conversion	109%	126 %	106%	100%	95-105%	95-105%
Key Financial Measures						
Free Cash Flow	€393 million	€456 million	€351 million	€399 million	± €425 million	> €425 million
ROIC % ²	7%	7%	7%	7%	≥ WACC ³	> WACC ³
Ordinary Diluted EPS	€1.18	€1.02	€1.06	€1.09 ¹	€1.45-€1.50	Double-digit growth

¹ At constant currencies EUR/USD 1.26

² After Tax

³ Currently 8% after Tax

4 2006 and 2007 figures have been adjusted to exclude the Education Division





Summary

Accelerated organic growth performance in Q3 supports Wolters Kluwer's strategy

Improved margins from cost savings and benefits of restructuring

On track to achieve all KPI targets for the year

Announced additional Share Buy-back program

Reiterate full year outlook of 4% organic growth, 19-20% margins

