

# Subpoena volume is rising fast



Subpoena activity is climbing faster than overall SOP, putting more pressure on legal teams across jurisdictions to respond quickly and accurately. The trend matters because growing volume and complexity can increase the risk of delays, missed deadlines, and compliance breakdowns.

## Subpoenas are growing faster than SOP overall

SOP growth from 2019 to 2025:

**+21%**  
Non-subpoena SOPs



**+52%**  
Subpoena-related SOPs

→ **Takeaway:**  
This is not a temporary spike. Subpoena risk is settling in as a baseline operating condition.

## Medical, pharmacy, and insurance are driving the surge

**+104%**  
Medical records

**+85%**  
Pharmacy records



**+65%**  
Insurance records

**Insurance** also holds the largest share of total subpoena volume at **28%**

→ **Takeaway:**  
The sharpest growth is tied to records categories with high litigation and compliance sensitivity.

## Insurance holds the biggest share of subpoena activity



Insurance  
28%



Financial / credit card  
13%



Banking  
12%



Employment  
12%



Medical  
12%



Business  
10%



Pharmacy  
8%



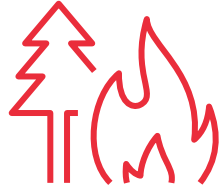
Other  
5%

→ **Takeaway:**  
Insurance is not just growing. It is already the largest piece of the subpoena landscape.

## A few states account for outsized volume



**Highest-volume states:**  
California, Florida, New York, Texas, Georgia



**California drivers:**  
wildfire coverage disputes, surplus line insurer scrutiny, consumer data privacy pressure



**Florida drivers:**  
hurricane claim disputes, pre-tort reform insurance filings

→ **Takeaway:**  
Subpoena risk is highly concentrated, and the legal drivers vary by state.

## Privacy regulation is adding new exposure

- More states are enacting comprehensive privacy laws
- Consumer data handling is drawing more scrutiny
- Multi-state organizations face a more fragmented compliance environment

→ **Takeaway:**  
As privacy obligations expand, subpoena response gets harder to manage consistently across jurisdictions.



Rising subpoena volume is changing the workload, speed requirements, and risk profile for corporate legal teams. The organizations best positioned to respond are the ones built for consistency, control, and scale.

[Talk to CT about building a faster, more defensible SOP workflow.](#)