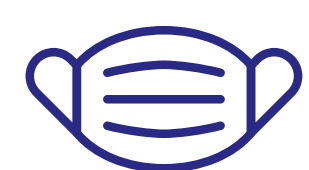




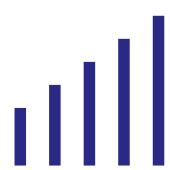
# Global M&A Trends in 2021

Steady increases in transaction activity seen during the second half of 2020 are predicted to continue through 2021. Deals postponed or halted when the Covid-19 pandemic hit are picking back up, including new deals resulting from opportunities created by the crisis. All this points to 2021 seeing a significant recovery of M&As, corporate venture capital, and partnership investments.

## What are the main drivers?



Continuing effects of the pandemic



Economic recovery



Industry consolidation



Strategic acquisitions



Technology influencing corporate strategy



Regulatory environment

## What are the biggest trends we expect to continue seeing in 2021?

### Divestitures

TREND 1

Triggered by the significant economic downturn in early 2020 due to the onset of the coronavirus pandemic and its continued effects throughout the year

- › Strategically reviewing company portfolios
- › Selling off parts of the company for capital generation
- › Restructuring to focus more on core capabilities and those activities with the highest growth potential, revenue generation, and operational efficiencies



### Cross-Sector Deals

TREND 2

Companies looking to expand capabilities and enter new markets

- › Acquisitions and/or joint ventures between companies from different industries
- › Especially notable in tech, with industrial companies moving into this space via M&As

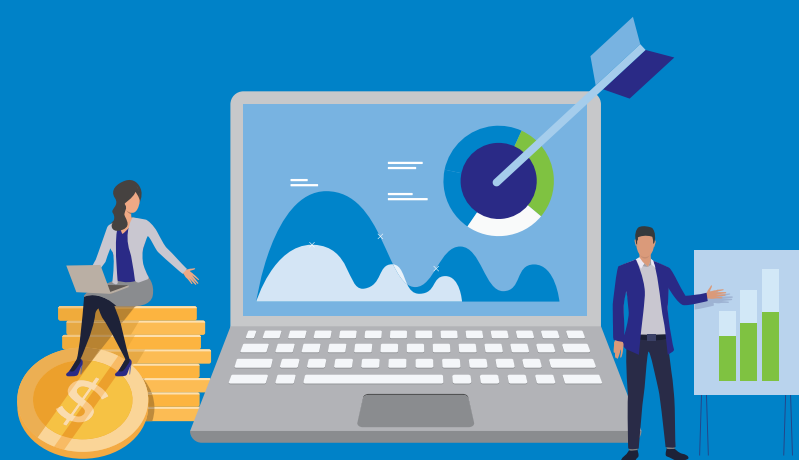


### Technology-Driven Deals

TREND 3

Companies seeking to scale and leveraging technology to achieve it

- › Transforming company operations through digital investments
- › Increasing interest in emerging technologies



### Deals Driven by Geopolitical Changes

TREND 4

Geopolitical changes will continue to inform strategic capital decisions

- › Changing regulations and political environments around the world, such as:
  - The effects of Brexit in Europe
  - Policy impacts from the new U.S. administration
- › Driving executives to rethink corporate strategies and capital allocations



### Special purpose acquisition companies (SPACs)

TREND 5

One of the biggest trends from 2020 that will continue through 2021 as a popular investment vehicle

- › According to the [NY Times](#), an average of 5 SPACs per business day have been formed so far in 2021
- › SPACs are attractive because they are quicker than a traditional IPO process, which normally takes 12 to 18 months to complete.
- › Popular targets for SPACs are companies in the mobility and technology space. Particularly, the electric vehicle industry is expected to continue seeing much activity via SPACs in 2021.



## Risks and Considerations?

- › Increasing concerns about ESG factors can derail deals
- › Extended pandemic effects
- › A slower economic recovery than expected
- › Continuing changes to regulations around the world and corporate tax rates

Whether at the beginning stages of due diligence – from document searches, translations, filings, etc. – to resolving any issues that may arise, CT's team of global experts is there to support you throughout the entire deal process. To learn more about how [CT's services](#) can help support your international deals, contact a representative at 855-316-8944 (toll-free U.S.).