

# Gilgen Door Systems



## CASE STUDY

### Company

Gilgen Door Systems AG

### Industry

Mechanical engineering  
Construction supply industry

### Key data

- Supplier of drive systems and complete systems for door and gate systems
- Over 1,100 employees
- A part of the Japanese Nabtesco Group since 2011

### How it uses CCH Tagetik

Consolidation, planning

### Requirements

- Introduction of a new reporting solution following acquisition by a Japanese company
- Simple, decentralized data acquisition
- Implementation of specific reporting requirements

"The consolidation is much more efficient with CCH Tagetik than I have ever known with any previous software solutions."

**Raphael Engelberger** CFO, Gilgen Door Systems AG

### Solution overview

Following the takeover by a Japanese group, Gilgen Door Systems AG was faced with the challenge of finding a suitable alternative for the corporate reporting solution it had previously used. The Swiss specialist for automatic door and gate systems decided to introduce the CCH Tagetik CPM platform. The group's controlling department and its subsidiaries benefit from uncomplicated, Excel-based data import. At the same time, CCH Tagetik was able to map the special reporting requirements of the Japanese parent company.

### Initial situation

Innovative door and gate systems are the specialty of Gilgen Door Systems AG. The Swiss supplier's products are used worldwide and range from automatic doors in office buildings to the security platform doors in the stations of the Paris Métro. In total, the manufacturer employs more than 1,100 people at its headquarters in Schwarzenburg, south of Bern, as well as in service centers and subsidiaries around the world.

In 2011, Gilgen Door Systems AG was acquired by the Japanese Nabtesco Group. Since this made it impossible to continue using the previously used reporting solution, the group's controlling department faced a challenge. It needed to find a new solution that optimally supports both the internal requirements at Galgen and the management approach of the Japanese parent company.

It also needed to take into account particular aspects of the structure of the Swiss company, as Raphael Engelberger, CFO of Gilgen Door Systems AG, explains: "For example, our subsidiaries handle their bookkeeping in very different ways. There are slightly larger companies with their own experienced teams as well as very small subsidiaries or companies with a single trustee. The latter have, de facto, an outsourced accounting system, where data is entered and processed by clerks as instructed by the trustee. Due to this diversity within the company, we have had to find a way to make data entry as simple and standards-based as possible in order to reduce the risk of errors. We wanted a tool that could be used by anyone, not just qualified finance experts."

## Results and benefits

- Introduction of the CCH Tagetik corporate performance management solution
- Excel-based data import from subsidiaries with no additional interfaces required
- Individual linking of turnover and total cost methods in the reporting
- Equal treatment of actual and plan processes
- Fast generation of forecast scenarios that can be decentrally edited

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**Raphael Engelberger**

CFO, Gilgen Door Systems AG

## Illustration of specific reporting requirements

The ability to work without a large learning curve with a simple Excel add-on instead of a highly specific, new user interface was also instrumental in deciding to implement CCH Tagetik. The technical integration of the corporate performance management solution into the IT infrastructure at Gilgen Door Systems was relatively easy. The import of data from the individual subsidiaries is Excel-based, meaning no particularly complex links or interfaces had to be created. This facilitated the introduction of the new finance platform, especially in light of the fact that some of the companies use different ERP systems. Special user training was not required due to its intuitive usability and integrated workflows.

It was more demanding, however, to reflect the wishes and requirements of the Japanese parent company with regard to reporting. There, for example, the focus in external reporting is primarily on the cost-of-sales method. It was therefore desirable to combine this with the general cost analysis customary in German-speaking countries to take both worlds into consideration. This added complexity as accounts had to be segmented and viewed horizontally as well as vertically within the profit and loss account. Gilgen Door Systems thus benefited from the flexibility and customizability of CCH Tagetik.

Today, the company, supported by specialist CCH Tagetik partners Alper & Schetter and the Satriun Group, uses the finance platform primarily for their consolidated financial statements. They also use it sometimes used to generate forecast scenarios.

The group controlling department at Gilgen Door Systems AG especially appreciates the fact that everyone can be effectively and locally integrated into the processes. Data no longer has to be entered manually from a central location. The actual and plan figures can instead be cleanly entered at decentralized locations and validated and consolidated via a workflow with connected diagnostic processes.

"The consolidation is much more efficient with CCH Tagetik than I have ever known with any previous software solutions. We can treat actual and plan processes exactly the same, which is a great advantage. With CCH Tagetik, we are also able to create templates for forecasts quickly and then decentralize them. We provide the forecast template to our subsidiaries as a basis and can therefore meet the requirements of the parent company relatively easily," says Engelberger.

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