

## Maximizing value for your clinical decision support solutions



## Overview

Identifying solution value goes beyond the initial investment. With decision support, understanding the return on health outcomes, operations, and care team satisfaction can help leaders choose the right solution to invest in. Explore how UpToDate® clinical decision support (CDS) and UpToDate® Lexidrug™ referential drug content can provide long-term value for your teams and ROI for your budget.



Does your clinical decision support solution	Consider this
have a proven track record for impacting outcomes?	More than 100 research studies show that when clinicians use UpToDate, patients receive better care, have shorter hospital stays, and improve care outcomes. Clinicians also make better, more informed decisions. (Source)
reduce the number of clinical and medication errors?	Clinical and medication errors cost organizations time, money, and potential reputation in addition to adverse outcomes. UpToDate Lexidrug content is aligned with UpToDate and offers enhanced dosing data on specific patient populations, as well as interactive tools to support precise medication decisions at the point of care. 92% - Proven reduction in clinical errors by UpToDate CDS compared to physicians not using a point-of-care resource. (Source)
reduce the average length of stay?	There is a direct correlation between operational cost and length of stay (LoS). Ideally, providing better care should reduce LoS and related costs. A Harvard study showed over 3 years, using UpToDate led to shorter hospital stays and lower mortality rates. (Source) 0.167 days – Average length of stay reduced, attributed to using UpToDate.* (Source) * Individual results may vary based on specific hospital workflow methodology and quality practices.
save your clinicians' time and improve their daily workflows?	<ul> <li>When clinicians are burning out, every minute matters. UpToDate is proven to efficiently provide clinicians with the answers they need directly at the point of care. The team is also committed to ongoing innovation to support more streamlined clinical workflows such as AI-enabled search using natural questions.</li> <li>83% - Clinicians who say using UpToDate Pathways decreases unnecessary testing, treatments, and procedures 1 minute speed-to-answer on mobile devices</li> <li>2.5 minutes faster than clinicians using another decision support solution.</li> </ul>
result in the highest levels of clinician trust and satisfaction?	Utilization plays a critical role in realizing the value of your investment. As a leading clinical decision support solution, UpToDate stands out with high rates of clinician acceptance, satisfaction, and utilization. <b>2024 NPS Scores*</b> UpToDate: 87.8 UpToDate Lexidrug: 75.1 <b>Clinician users who:**</b> <b>99%</b> - Trust UpToDate as a point-of-care resource <b>93%</b> - Report UpToDate improves the quality of care they provide <b>93%</b> - Say UpToDate makes them more confident in decision-making *UpToDate N=65,818; UpToDate Lexidrug N= 4,769 **UpToDate Individual Subscriber Survey, September 2024, N=11,118

Does your clinical decision support solution	Consider this
enable standardized care with regularly updated evidence-based recommendations across diagnostic and drug information?	Effectively keeping up with medical information, which doubles every 10 weeks, is critical. In addition, siloed CDS solutions are prone to misalignment which causes confusion, wastes clinician time, and results in inferior patient outcomes. UpToDate and Lexidrug are aligned in content and recommendations, and follow a uniquely rigorous and ongoing editorial process. An average of more than 1,000 updates per month are made by over 7,600 practicing clinicians. Medical topics, drug content, and patient information are managed by one collaborative team for current and aligned recommendations for care teams.
provide insights into decision support usage and health topic trends across your organization?	<ul> <li>Having insights across your care teams with Analytics Dashboards from UpToDate can help your administrators:</li> <li>✓ Gain insights into enterprise-wise health trends and compare to national benchmarks</li> <li>✓ Track CME usage and reimbursement</li> <li>✓ Identify gaps in care and opportunities for education and training</li> </ul>
have a documented return on investment (ROI) specific to your healthcare organization so that you can measure the value of your investment?	The Wolters Kluwer team can provide a customized Return on Investment (ROI) analysis that will show how UpToDate can provide an ROI for your healthcare organization.
demonstrate a commitment to long-term innovation and partnership?	As your organization grows and technology evolves, you need a partner that can scale with you. UpToDate is committed to ongoing innovation that alleviates burden and helps improve outcomes, including the responsible development of artificial intelligence (AI) within clinical decision support.



## Clinician perspectives can make a difference

When faced with reconsidering solutions for budgetary reasons, Dr. Brionna Matt and her colleagues at **Temple University Health System** explored another lower-cost solution. They compared searching for clinical answers and determined the value UpToDate delivered in clinical knowledge was superior to the other solution, especially regarding guidance in complex or unclear scenarios.

Read the full customer story  $\rightarrow$ 

"I thought honestly most people would not know the difference [if we switched resources]. UpToDate behaves like a consultant, not like an encyclopedia. You're asynchronously consulting with the experts who wrote the article."

- Dr. David Fleece, Chief Medical Information Officer, Temple University

Contact us to learn more about how your organization can see returns with UpToDate and Lexidrug.

